

4/20/2018

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Hello.

I hope everyone is finally enjoying SPRING!

*****REMINDER*****

Make sure to get your spot at the Columbus Logistics Conference. Price is only \$ 100/ person for importers and exporters!!! www.servinglogistics.com

I hope we can keep **GROWING, LEARNING** and **INSPIRING** each other!

For your reference, this will be on the website:

www.servinglogistics.com

Enjoy!

Thanks and best regards,

*Beth Rannebarger

A Global Glance:

NWSeaport Alliance:

<https://www.nwseaportalliance.com/#/maps/overview>

Port of NY/NJ:

<http://www.panynj.gov/port/>

Port of Nansha:

www.portofnansha.com

Port of LGB: <http://www.polb.com/>

Port of Virginia: www.portofvirginia.com

Georgia Ports: <http://gaports.com/>

Port of Panama Canal:
<http://www.pancanal.com>



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Mason Mega Rail Project to extend Savannah's reach to Midwest



Here is a video: https://www.youtube.com/watch?v=e6ew9wKV_Gc&feature=youtu.be

IMPROVED SERVICE: Expanded rail infrastructure at the Port of Savannah's Garden City Terminal will allow for direct rail service to major Southeast and Midwestern markets ranging from Memphis to St. Louis, Chicago and Cincinnati.

- With the most container ship services on the U.S. East Coast and the most Neo-Panamax vessel calls in the South Atlantic, the Port of Savannah has the cargo capacity to quickly load 10,000 foot unit trains.

- Rail providers CSX and Norfolk Southern will move these unit trains in direct services to the Midwest, without the need for rail hub layovers to build up the larger trains.

- Direct service cuts transit time to inland markets by 24 hours.

COMING SOON: Customers will start to see results from the project by the fall of 2019, when Norfolk Southern will have the capability of building 10,000 footlong unit trains on terminal. By the end of Calendar Year 2019, CSX capacity will begin to expand, and by the fall of 2020, CSX will handle unit trains.

- In the first half of 2018, work will focus on the bridge structures.
- By late summer, installation will begin on additional tracks at Mason ICTF, as well as lines connecting two on terminal rail yards. Two rail bridges crossing Pipemakers Canal are expected to be complete by mid 2019.
- In addition, the three year project calls for a viaduct on Hwy. 25, carrying road traffic over Pipemakers Canal and the new rail lines.
- Local residents will benefit from the project because a portion of Norfolk Southern's foundation lead will be brought on terminal, allowing for the removal of multiple at grade rail crossings in residential Garden City. Additionally, CSX rail switching will be brought on terminal to enable the free flow of traffic around the port.
- Statewide, the Mason Mega Rail project will take 200,000 trucks a year off the road.

DOUBLES CAPACITY: Mason Mega Rail Terminal will double the Port of Savannah's rail capacity to 1 million container lifts per year.

- ADDS 97,000 feet of new rail at Garden City Terminal, for a total of 179,000 feet.
- INCREASES number of working tracks from 8 to 18.
CSX growing from 160,000 annual lift capacity to 224,000 lift capacity by the end of 2019, and to 350,000 in 2020
- Norfolk Southern growing from 250,000 annual lift capacity to 400,000 by the fall of 2019
- Phase II of the project will expand storage capacity at the Chatham Intermodal Container Transfer Facility, bringing the terminals total annual rail lift capacity to 1 million containers by 2028.
- On terminal rail switching provided by Rail Link

TOTAL COST: \$126.7 million. Funded in part by a \$44 million U.S. Department of Transportation FASTLANE grant administered by the Maritime Administration

CONSTRUCTION will begin with realigning a portion of a canal that crosses Garden City Terminal.

- Efforts will then shift to site preparation and building three bridges across the canal.
- Two rail bridges will carry a total of seven tracks, while the third bridge will allow maintenance vehicle access.
- The rail bridges will connect on their southern end to the Chatham Intermodal Container Transfer Facility (now served by CSX). On the north end,

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tracks will extend west from the bridges along the canal to the Mason ICTF (now served by Norfolk Southern), which will be greatly expanded to accommodate both rail service providers

- At the interface with the new Mason Mega Rail yard, a system of rail switches will allow flexible access to the 18 working tracks.

TO SERVE the expanded rail yard, the GPA is also ordering eight rail mounted gantry cranes.

- The RMGs will each span nine tracks for improved efficiency moving containers from trains to on terminal jockey trucks.

- Starting in 2019, the rail-mounted gantry cranes will arrive in two batches of four for on-site assembly.

- Truck chassis will be parked perpendicular to the rail lines, and RMG operators will rotate the containers as they are moving them to and from train and truck.

THE PORT of Savannah's Garden City Terminal is already the South Atlantic region's busiest intermodal gateway, handling 38 trains per week of import and export cargo. Once the Mason Mega Rail terminal is complete, the Port of Savannah will have a state-of-the-art facility, unique on the U.S. East Coast.

OTHER SIGNIFICANT infrastructure improvements at the Port of Savannah include:

- Growing Savannah's crane fleet.** In 2018, the Port of Savannah will commission four new Neo-Panamax ship-to-shore cranes. Another six are due to arrive in early 2020, bringing the fleet to 36 cranes, and allowing Garden City Terminal to move 1,300 containers per hour on and off vessels.

- Adding capacity for motor carriers.** The GPA is expanding its current gate structure by eight truck lanes, giving Garden City Terminal a total of 56 lanes.

- The Savannah Harbor Expansion Project.** Overseen by the U.S. Army Corps of Engineers, the project will deepen the inner harbor to 47 feet at low tide (54 feet at high tide). The work on SHEP has reached the midpoint, with a finish date in 2021. It will allow the largest vessels calling on the Port of Savannah to take on heavier loads and to transit the river with greater scheduling flexibility. More efficient Neo-Panamax vessels provide much lower container slot costs, in part because they burn less fuel than multiple smaller ships. A U.S. Army Corps of Engineers economic impact study estimates the deepening's net benefit in transportation savings for shippers and consumers at \$282 million per year. The expected total savings to the nation over the course of 50 years is \$14.1 billion.

Hey Importers... Did You Know That Your Sensitive Data May Be at Risk?

If you are an importer, you should know that [sensitive information](#) about your trade activities may be available to the public – right now. This includes the names of your suppliers, what items you're buying and in what quantities, freight costs, and a whole lot more details that you'd never want out in the public domain.

According to privacy statute, [19 CFR 103.31 \(d\)](#), the public is allowed to collect manifest data at every port of entry. You can request that Customs and Border Protection (CBP) make your company's data confidential, and many do. But what many importers miss is that this protection is available **only for 2-year increments**, after which time a renewal is needed.

Services such as Panjiva, Zepol, Import Genius and many others legally collect this data and make it available for a fee to anyone who wants it - including your competitors!

Heads Up! Your Reputation May Be at Risk, As Well



All import logistics departments should take heed. One unfortunate result of this security hole is that someone might exploit it to make you look lax or incompetent to further their own ends.

We hear stories from shippers who've been forced, by their CFOs no less, to utilize the services of a certain post payment freight audit company – even when they already have sufficient audit practices in place or didn't want to work with the said provider. They've fallen victim to a clever sales ploy to gain access to the C-suite to make a pitch for their services. And guess what, the approach works! The battle is over before they even knew there was going to be a fight.

The audit company accesses the manifest data from one of the available sources and then mines it to identify importers whose confidentiality request has lapsed. Having gathered some sensitive looking nuggets on a particular

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importer, they'll then bypass logistics and go straight to the CFO's office and sound the alarm.

Make no mistake, the implied message to the CFO is this: "If your import people are so lax on this front, what else are they missing? How can you still be sure you're not getting hosed by your ocean carriers with overcharges?"

Hearing a perfect stranger rattle off confidential details like trading partners, PO and SKU, factory locations and container locking seal numbers has a way of getting the CFO's attention – and inciting fear.

That is exactly what the provider wants to do – create fear. They know that CFOs hate risk and will try to avoid bad results materializing under their watch that they could have prevented. Game, set, match.

Protect your data and sleep soundly

Ask your broker when your confidentiality request was last renewed or see [these instructions](#) from U.S. Customs and Border Protection (CBP).

Business relationships should be based on trust – not fear.

About the author: Phillip "Phil" Marlowe is president and founder of the supply chain software company, [Acuitive Solutions](#), LLC based in Charlotte, North Carolina. Acuitive's cloud-based global transportation management system makes it easier for large companies to manage global inbound freight moves.

Trucking Problems?

IMC Companies, the largest marine drayage provider in the US addresses the driver shortage. Their drivers share their story and the impact of congestion, wait time and chassis shortages. The lifeblood of our industry depends on these drivers to pick up and deliver our products. What can you do to help? Fully addressing the driver shortage requires partnership between all supply chain stakeholders. It requires an emphasis on quality equipment, access to chassis of choice and efficiency at the rails, ports and terminals. Newer equipment means fewer repairs, less down time for drivers and increased pay opportunities for drivers. “

Click here to hear some drivers insight: <https://www.youtube.com/watch?v=Ga0D5V9Qmno>

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What does the Government do in relations to Logistics anyway??



DRIVE OHIO

Ohio is home to dozens of public and private entities all involved in the design, development, testing, use and regulation of autonomous and connected technologies. **DriveOhio**, the state's new center for smart mobility, brings all of these organizations together under one umbrella, serving as the hub for all things autonomous and connected in Ohio. Supported by the Ohio Department of Transportation, **DriveOhio** also works to ensure Ohio's regulatory environment and public policies are conducive to the development of the infrastructure and technologies needed for smart mobility. As the single point of contact for all of Ohio's smart mobility initiatives and advancements, **DriveOhio** fosters cooperation and collaboration, offers faster access to resources by breaking down government barriers, and improves efficiencies for people and organizations that want to be part of this industry. Simply put, **DriveOhio** is committed to advancing smart mobility in Ohio and being a one-stop shop for those looking to develop, test and deploy advanced mobility solutions in Ohio.

James A. Barna, P.E. Executive Director, DriveOhio will be speaking at the

Columbus Logistics Conference

www.servinglogistics.com

Other Great Speakers lined up for CLC 2018 May 16, 17:

Abercrombie & Fitch Brands- **SJ Chapman** will be the moderator for Air Freight
Gordon Rahschulte will be speaking on Compliance

totes»**ISOTONER**- **James Thatcher** will speak on Technology



-**Jameson Parker**- will talk about Georgia Ports and Trucking



-**Debbie Ryan**-Systems for efficiency

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Tidbits.....

IS IT SPRING?? YET???

I decided to compare temperatures...
AS OF 1 PM EST

1. Columbus, Ohio-54*
2. NEW YORK-56*
3. LOS ANGELES-70*
4. HONG KONG-74*
5. SHANGHAI-70*
6. LONDON-69*
7. ROME-75*
8. MOSCOW-75*
9. SAO PAULO-75*
10. INSTANBUL-62*



TOP 10 FLOWERS OF THE WORLD

1. ROSE
2. CARNATION
3. TULIP
4. DAISY
5. SUNFLOWER
6. DAFFODIL
7. GERBER
8. ORCHID
9. IRIS
10. LILAC

"Darkness cannot drive out darkness; only light can do that. Hate cannot drive out hate; only love do that.

If you can't fly then run, if you can't run then walk, if you can't walk then crawl, but whatever you do you have to keep moving forward.

Free at last, Free at last. Thank God almighty we are free at last."

~Martin Luther King

CALENDAR

May 16, 17- CLC 2018 – Columbus Logistics Conference

www.servinglogistics.com

SAVE THE DATE/ SIGN UP:

May 21- Bouncin Buckeyes Golf Classic:

http://www.bouncinbuckeyes.org/2016_Golf_Welcome.php

May 28: Memorial Day

-Racing Mixer-date will be announced SOON. at Scioto Downs