

9/30/2018

Hello.

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I want to make sure everyone uses this organization to its fullest potential. I am going to be offering memberships that will give people the opportunity to post job offers and company announcements. We will also be having a **"FREIGHT CHECK" October 4.** What information do you want included in here or at Freight Check? Let me know! I have included more information for your reference in the newsletter.

I hope we can keep **GROWING, LEARNING and INSPIRING** each other!

For your reference, this will be on the website:

www.servinglogistics.com

Enjoy!

Thanks and best regards,

*Beth Rannebarger

A Global Glance:

NW Seaport Alliance:

<https://www.nwseaportalliance.com/#/maps/overview>

Port of LA:

<https://www.portoflosangeles.org/>

Port of LGB: <http://www.polb.com/>

Port of Panama Canal:

<http://www.pancanal.com>

Port of NY/NJ:

<http://www.panynj.gov/port/>

Port of Virginia: www.portofvirginia.com

Georgia Ports: <http://gaports.com/>

Port of Nansha:

www.portofnansha.com



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Freight Check Oct 4

Location: Hilton at Easton

12:30 Check In

1:00 pm Port of Long Beach: Presentation by Ken Uriu, Business Manager-Import Cargo of Port of Long Beach, California

4 topics, approximately 1 Hour each

1:30 Air: Moderated by Justin Reynolds, Director, Inbound Logistics, [Ascena Retail](#)
Panelist:

- o Bryan Schreiber, Manager, Business Development, **CRAA**
- o Courtney Kovalchik, Branch Manager, **Trinity Logistics**
- o Bob Larson, President, **Midwest Express Co.**

2:25 Ocean: Topic will be the changing landscape in container shipping

Moderated by Robert Fredman, Director, Global Logistics, **Big Lots**
Panelist:

- o Maria Bodnar, Senior Director, NA BCO Sales, **Ocean Network Express**
- o Jeffrey E. Piela, U.S. Route Development Manager-Transpacific, **Panalpina**
- o Dan Sutton, Vice President – Midwest District, **Zim**

3:20-3:35- Break

3:35 Compliance: Moderated by James W. Thatcher, LCHB, CCS, Inbound Export Manager [totes](#)»**ISOTONER**

- o Edward Curren, Export Compliance Consultant

4:30 Domestic: Moderated by Jamie Rogerson, Sr. Manager, Outbound Logistics
- **Lululemon**

Panelist:

- o Carmine Santo, Head North America Commercial, **APLL**
- o Michelle Ulery, Managing Director, **Seko**
- o John Rodeheffer, **Zipline Logistics**
- o Karen Zima, VP of Field Operations-West, **Road One**

5:30 Port of NY/NJ: Presentation by Andrew Sharo, Maritime Cargo Sales Manager, Port of NY/NJ

6-7 Happy hour. Must have ticket to attend.

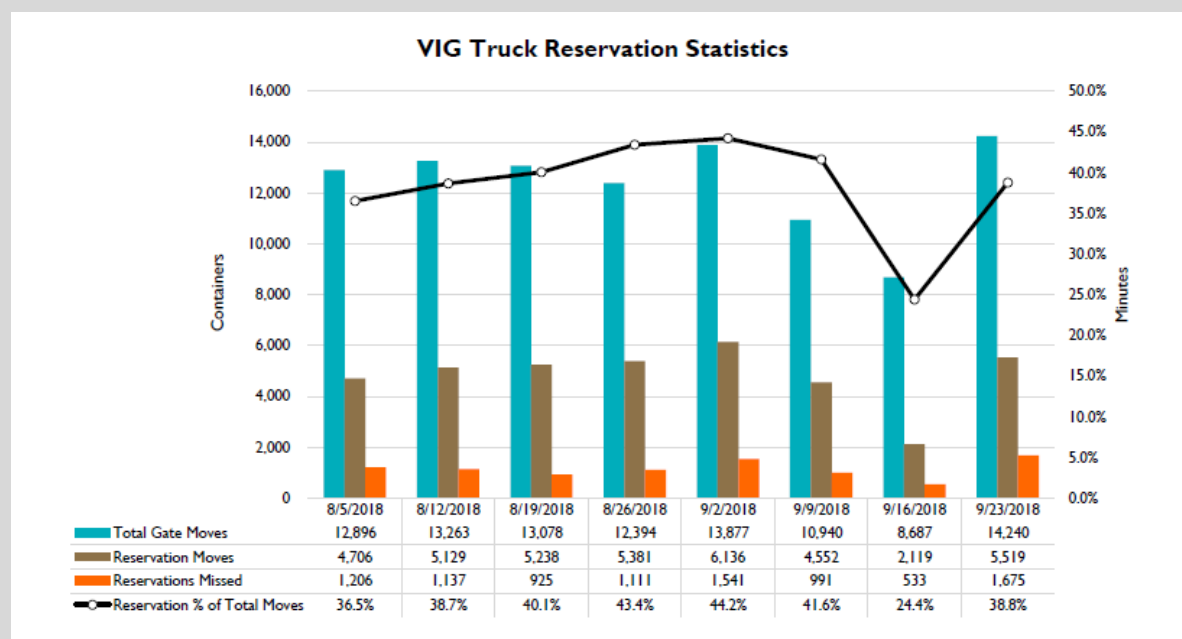
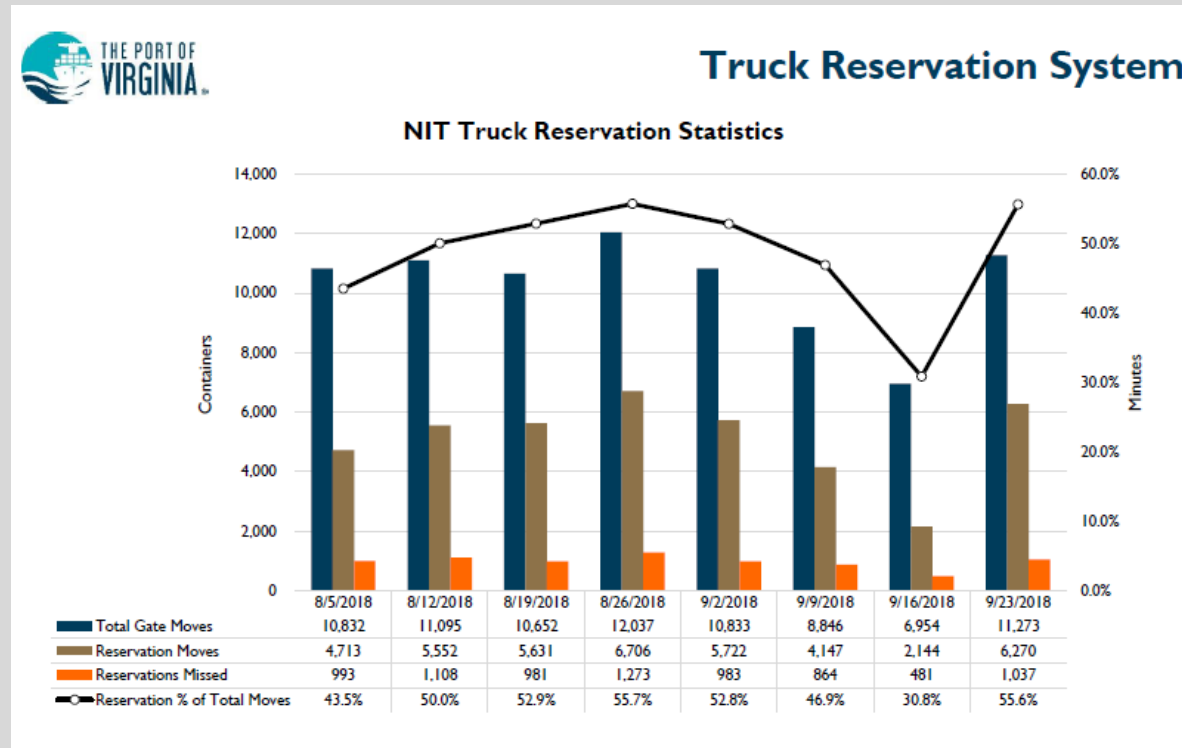
Tickets: <https://www.eventbrite.com/e/freight-check-tickets-49101804820>

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Port Of Virginia :

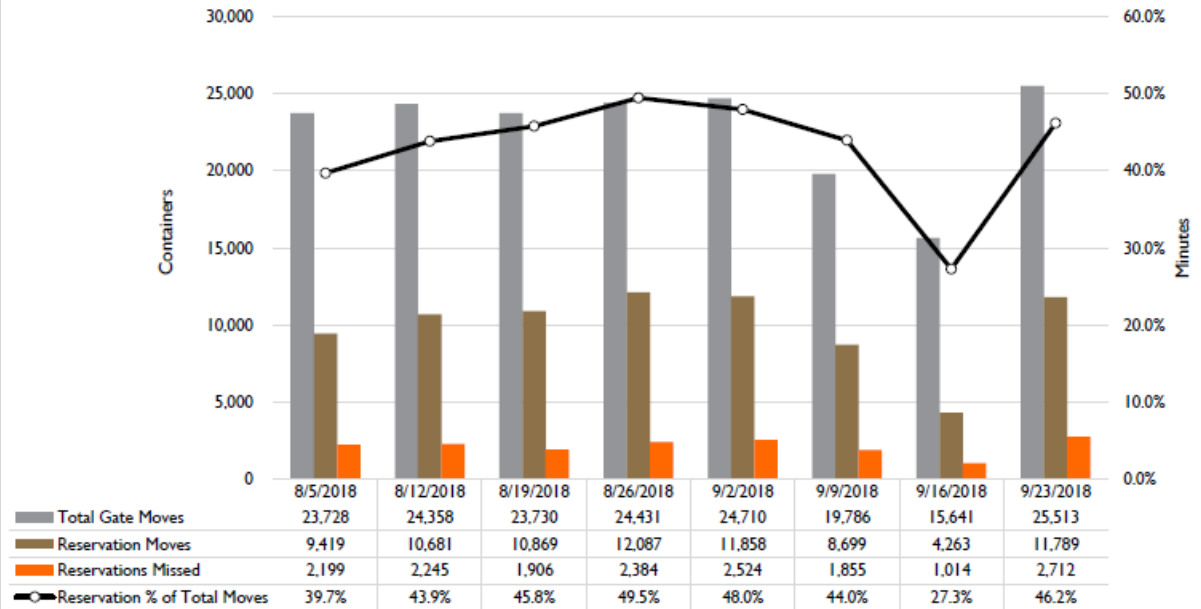
In an effort to ensure transparency regarding port operations, our team publishes a Weekly Metrics report, focusing on the performance measures that are critical to our partners and customers.



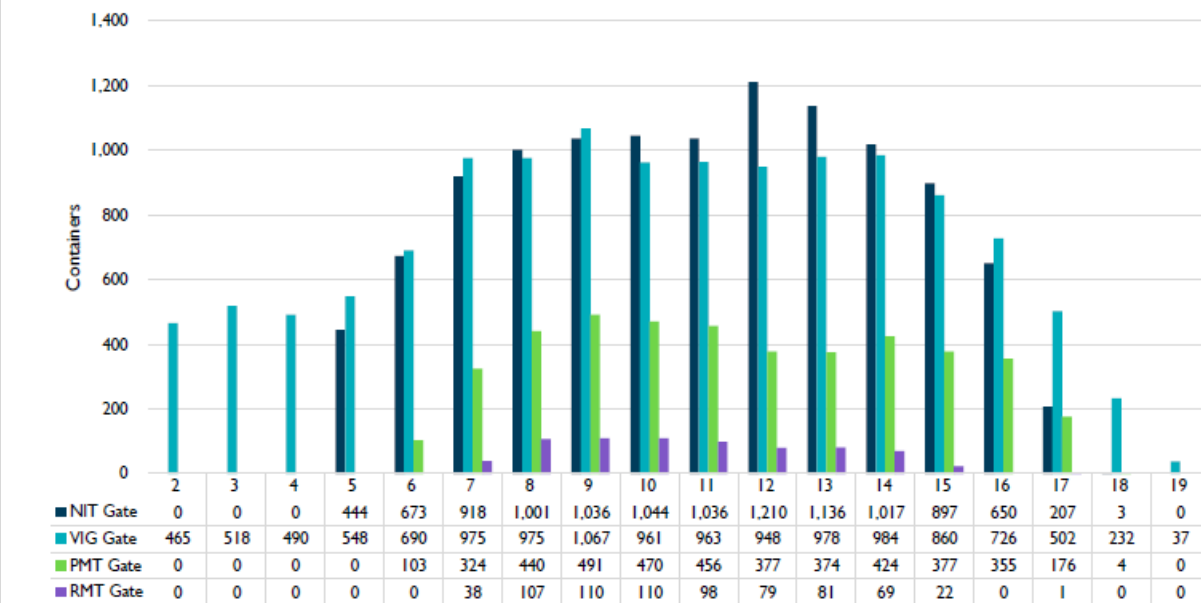
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POV Truck Reservation Statistics



POV Weekly Transactions by Terminal and Hour



Check out more statistics at: <http://www.portofvirginia.com/about/port-stats/>

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West Coast Drayage

Peak Season has arrived on the West Coast. In reality 2018 has experienced a Pre-Peak Season starting in June & July. The intermodal market is of the opinion one reason for the early import peak surge is the result of anticipated tariffs with US Pacific trading partners. We could view this as a Peak Season primer. Spreading out our normally intense Peak Season a few more months isn't such a bad thing. Chassis levels are adjusting up to support the increase in container volumes and terminals are managing extended schedules allowing the limited truck capacity to fully utilize over more available hours. Terminal operators are welcoming discussions on efficiencies; open to utilizing smaller quantity free flow piles and exploring ways to speed the release of containers out from the terminals. 2018 summer hurricane & typhoon season has not been kind to the vessel performance.

We continue to see the addition of private chassis fleets in both Southern California and the Pacific Northwest. Chassis providers are engaged in discussions with all stakeholders looking to solve the steady supply and peak demand challenges for wheels. Chassis Pools still remain the preferred option for now with some discussion on shifting chassis pool inventories off dock to near dock yard facilities; we will stay tuned on this development.

Intermodal Association of North America's (IANA) annual conference was held in Long Beach September 16th – 18th with over 1500 in attendance. During opening presentations the Intermodal Freight Cast advised that intermodal growth is up 16% year over year; a very good sign that the strength of the US economy continues to build momentum. Imports represent 65% overall of US intermodal revenue. Driver shortages, US truck capacity and ongoing congestion at the ports where the primary points of concern. The panel took questions on intermodal challenges; one on vessel size, how big is too big? The answer 18-25k vessels are expensive, 14k-18k breakeven and 10k-14k are a more efficient better idea. Some of the consequences of larger vessels are added stress on the current intermodal infrastructure built for smaller vessels, reductions in weekly services.



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Drayage Cont'd

Dave Manning with xxxx was chosen to receive the Silver Kingpin Award. During Dave's acceptance speech he said it the best, the intermodal industry must work together to solve our problems. Together, yes I see this happening here along the West Coast starting in the PNW. The North West Seaport Alliance and their Executive Advisory Council of stakeholders joining together with years of experience to identify the core cause of issues and come up with real solutions. The Oakland Trucking Community and Terminal Operators are working together to solve turn time issues opening night gates. Ports of Los Angeles and Long Beach continue to collaborate on new systems for managing throughput efficiently.

2018 appears to be the strongest Peak Season since 2010. The critical component to keeping our economy humming is consumer spending and if we can't deliver our goods to market quickly due to constraints in the supply chain our economy will begin to slow. We all know drivers are the key to our industry and we must create a long term opportunity for new participants into transportation & logistics specifically intermodal, the mode I say is the most challenged mode of transportation.

Pilot's new 85,000 sqft warehouse location

Pilot, a global freight forwarder, home delivery and supply chain solutions leader, is excited to announce the opening of a new warehouse facility in Groveport, Ohio. The new Columbus facility, located at 6540 Port Rd has over 85,000 square feet of warehouse space, Electronic online warehouse system, 24-hour video surveillance, 9 dock doors and 1 roll up. The location has access to all major highways (I-270, I-70, and I-71) Airports and Terminal/Container Yards.

Web site <http://www.pilotdelivers.com>

Pilot Freight Services provides domestic air and ground freight delivery options for nearly every type of shipment travelling throughout the United States, with 24/7 customer support and integrated logistics.



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Tidbits.....

Corny Joke Corner

1. What did one hat say to the other?
2. What did the traffic light say to the car?
3. Why are frogs are so happy?

Answers in Calendar

“Kindness is the language which the deaf can hear and the blind can see.” - Mark Twain

CALENDAR

Answer to Joke 1

You stay here. I'll go on ahead

October 1-7 : National Golden Week-China

Answer to Joke 2

Don't look! I'm about to change.

October 4 : Freight Check meeting/mixer by Serving Logistics

Answer to Joke 3:

They eat whatever bugs them.

November 22: Thanksgiving day

November 29: Holiday Mixer

Dec 2-10: Chanukah

Dec 25: Christmas